

This is F&N

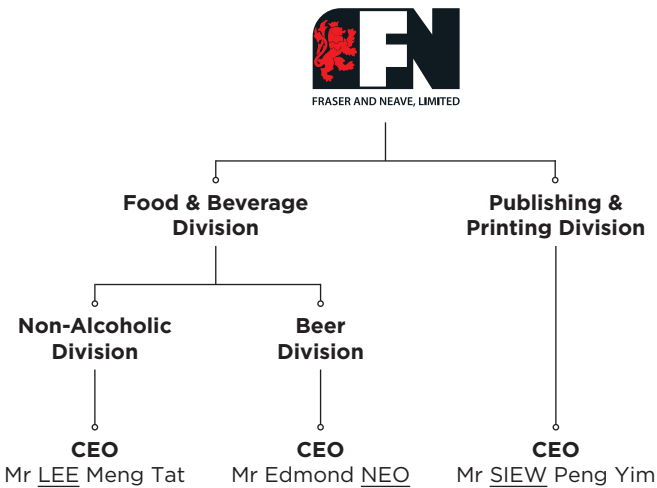
Fraser and Neave, Limited (“**F&N**” or the “**Group**”) originated more than a century ago from the spirited decisions of two enterprising young men, John Fraser and David Neave, who diversified from their printing business to pioneer the aerated water business in Southeast Asia (“**SEA**”) in 1883.

The entrepreneurial spirit, embodied by our founders, remains in today’s F&N. As a soft drink company, F&N seized the growth opportunities and ventured into the beer brewing business in 1931 in partnership with The Heineken Company and built a very successful beer empire in Asia Pacific – through its joint venture company, Asia Pacific Breweries Limited (“**APB**”). In 1959, it entered the Dairies business by forming a canned milk joint venture with Beatrice Foods of Chicago, and in 2007, it acquired Nestle’s liquid canned milk business in Thailand, Malaysia, Singapore and Brunei, and accelerated its growth in the dairy business. Today, F&N is the largest canned milk producer in SEA. In 1985, the Group diversified into the Properties business. Starting with the redevelopment of its soft drinks and brewery sites in Singapore, F&N soon grew its property arm – Frasers Centrepoint Limited (“**FCL**”, now known as Frasers Property Limited) to become one of the leading property companies in Singapore with multi-national businesses in residential, hospitality, retail, commercial and industrial properties.

In 2012, F&N divested its equity stake in APB to realise a substantial value for shareholders. In 2014, the Group demerged FCL through a listing on the Singapore Stock Exchange, thereby transferring value to shareholders.

Today, F&N is a leading Asia Pacific Consumer Group with expertise and prominent standing in the Food & Beverage and Publishing & Printing industries. Leveraging its strengths in marketing and distribution, research and development, brands and financial management, as well as years of acquisition experience, the Group provides key resources and sets strategic directions for its subsidiary companies across both industries.

Listed on the Singapore Stock Exchange, F&N ranks as one of the most established and successful companies in the region with an impressive array of renowned brands that enjoy strong market leadership. F&N is present in 11 countries spanning Asia Pacific, Europe and the USA, and employs over 7,700 people worldwide.



Founded in 1883

7,700+ employees

40+ brands

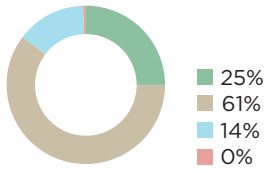
60+ manufacturing and warehousing facilities in 11 countries

130+ export markets

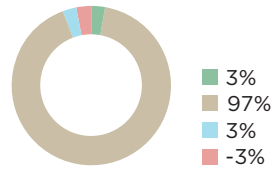
640+ million consumers in SEA

CONTRIBUTION BY SEGMENT

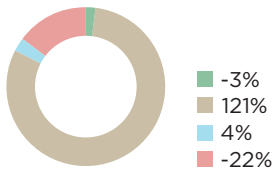
\$1,902m
Revenue



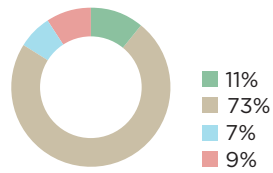
\$284m
Profit Before Interest & Taxation



\$153m
Attributable Profit Before Fair Value Adjustment & Exceptional Items



\$4,719m
Total Assets

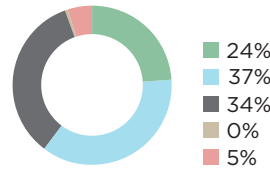


Legend:

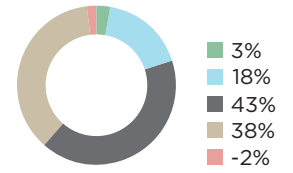
- Beverages
- Dairies
- Publishing & Printing
- Others

CONTRIBUTION BY GEOGRAPHY

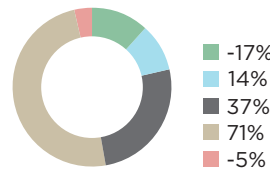
\$1,902m
Revenue



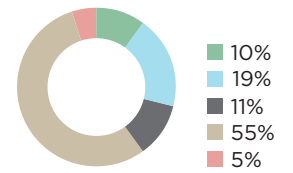
\$284m
Profit Before Interest & Taxation



\$153m
Attributable Profit Before Fair Value Adjustment & Exceptional Items



\$4,719m
Total Assets



Legend:

- Singapore
- Malaysia
- Thailand
- Vietnam
- Others



- A** USA
- B** Chile
- C** India
- D** Myanmar
- E** China
- F** Hong Kong
- G** Thailand
- H** Vietnam¹
- I** Malaysia
- J** Singapore
- K** Brunei
- L** Indonesia

Legend:

- | Manufacturing Plants | Offices |
|-----------------------|-----------------------|
| Dairies | Dairies |
| Soft Drinks | Soft Drinks |
| Beer | Beer |
| Publishing & Printing | Publishing & Printing |

Note:

1. F&N owns an effective 20.01% stake in Vietnam Dairy Products Joint Stock Company