



# FRASER AND NEAVE, LIMITED

(Company Registration No. 18980001R)  
(Incorporated in the Republic of Singapore)

## THIRD QUARTER FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 JUNE 2017

The Directors are pleased to make the following announcement of the unaudited results for the 3rd Quarter ended 30 June 2017.

### PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (Q1, Q2 & Q3), HALF AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the Group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### 1(a)(i) GROUP PROFIT STATEMENT

	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	Change %	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000	Change %
Revenue	483,076	528,364	(8.6)	1,429,389	1,501,230	(4.8)
Cost of sales	(317,625)	(323,902)	(1.9)	(919,634)	(942,251)	(2.4)
Gross profit	165,451	204,462	(19.1)	509,755	558,979	(8.8)
Other (expenses)/income (net)	(1,644)	1,039	NM	4,482	9,111	(50.8)
Operating expenses						
- Distribution	(43,507)	(45,492)	(4.4)	(134,628)	(129,323)	4.1
- Marketing	(69,626)	(79,925)	(12.9)	(199,691)	(213,909)	(6.6)
- Administration	(31,007)	(37,797)	(18.0)	(93,309)	(102,254)	(8.7)
	(144,140)	(163,214)	(11.7)	(427,628)	(445,486)	(4.0)
Trading profit	19,667	42,287	(53.5)	86,609	122,604	(29.4)
Share of joint venture company's loss	(16)	(239)	(93.3)	(98)	(393)	(75.1)
Share of associated companies' profits	25,122	514	NM	26,899	2,372	NM
Gross income from investments	33,394	16,111	107.3	33,394	16,239	105.6
<b>Profit before interest and taxation ("PBIT")</b>	<b>78,167</b>	<b>58,673</b>	<b>33.2</b>	<b>146,804</b>	<b>140,822</b>	<b>4.2</b>
Finance income	2,921	3,529	(17.2)	7,062	11,008	(35.8)
Finance cost	(5,660)	(1,305)	NM	(9,528)	(3,679)	159.0
Net finance (cost)/income	(2,739)	2,224	NM	(2,466)	7,329	NM
<b>Profit before taxation and exceptional items</b>	<b>75,428</b>	<b>60,897</b>	<b>23.9</b>	<b>144,338</b>	<b>148,151</b>	<b>(2.6)</b>
Exceptional items	1,195,446	1,171	NM	1,198,782	1,914	NM
<b>Profit before taxation</b>	<b>1,270,874</b>	<b>62,068</b>	<b>NM</b>	<b>1,343,120</b>	<b>150,065</b>	<b>NM</b>
Taxation	(2,862)	(8,636)	(66.9)	(11,205)	(22,903)	(51.1)
<b>Profit after taxation</b>	<b>1,268,012</b>	<b>53,432</b>	<b>NM</b>	<b>1,331,915</b>	<b>127,162</b>	<b>NM</b>
Attributable profit to:						
Shareholders of the Company	60,721	37,966	59.9	86,988	75,116	15.8
Exceptional items	1,197,676	624	NM	1,201,969	1,183	NM
	1,258,397	38,590	NM	1,288,957	76,299	NM
Non-controlling interests	9,615	14,842	(35.2)	42,958	50,863	(15.5)
	1,268,012	53,432	NM	1,331,915	127,162	NM

NM – Not meaningful

**1(a)(ii) BREAKDOWN AND EXPLANATORY NOTES TO GROUP PROFIT STATEMENT**

	<b>Group</b>					
	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	Change %	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000	Change %
<b>Operating expenses</b>						
Included in operating expenses are:						
Depreciation & amortisation	(12,936)	(14,570)	(11.2)	(42,246)	(45,718)	(7.6)
(Allowance for)/write-back of bad and doubtful debts	(108)	194	NM	(220)	167	NM
Allowance for inventory obsolescence	(1,876)	(2,408)	(22.1)	(4,903)	(5,007)	(2.1)
Employee share-based expenses	(1,499)	(1,439)	4.2	(3,692)	(4,560)	(19.0)
<b>Other (expenses)/income (net)</b>						
(Loss)/Gain on disposal of fixed assets	(21)	19	NM	27	(144)	NM
Foreign exchange (loss)/gain	(4,643)	(928)	NM	(4,631)	206	NM
<b>Taxation</b>						
Over provision of prior year taxation	602	1,493	(59.7)	2,499	2,670	(6.4)
<b>Exceptional items</b>						
Effect of change of interest in other investment	1,199,619	-	NM	1,199,619	-	NM
Effect of change of interest in an associated company	-	360	NM	4,671	756	NM
Reversal of provision for litigation claims	-	-	-	1,846	-	NM
Provision for restructuring and re-organisation cost of operations	(4,173)	-	NM	(7,249)	-	NM
Loss on liquidation of subsidiary and joint venture companies (net)	-	(136)	NM	(105)	(138)	(23.9)
Insurance claim relating to flood	-	947	NM	-	1,266	NM
Gain on redemption of other investment	-	-	NM	-	30	NM
	<u>1,195,446</u>	<u>1,171</u>		<u>1,198,782</u>	<u>1,914</u>	
<b>PBIT as a percentage of revenue</b>	<u>16.2%</u>	<u>11.1%</u>		<u>10.3%</u>	<u>9.4%</u>	

NM - Not meaningful

**1(a)(iii) ADDITIONAL INFORMATION**
Group Revenue and Profit Analysis

	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000
<b>Revenue</b>				
<b>By Business Activity</b>				
Beverages	141,436	170,615	394,081	447,381
Dairies	276,092	285,594	826,209	828,008
Printing & publishing	65,464	72,098	208,833	225,562
Others	84	57	266	279
	<u>483,076</u>	<u>528,364</u>	<u>1,429,389</u>	<u>1,501,230</u>
<b>By Territory</b>				
Singapore	116,082	120,865	348,438	348,171
Malaysia	190,003	239,624	565,939	668,083
Thailand	147,724	145,396	440,740	420,959
Vietnam	102	-	112	-
Others	29,165	22,479	74,160	64,017
	<u>483,076</u>	<u>528,364</u>	<u>1,429,389</u>	<u>1,501,230</u>
<b>PBIT</b>				
<b>By Business Activity</b>				
Beverages	2,111	9,037	5,660	29,010
Dairies	83,121	50,046	162,372	115,608
Printing & publishing	(2,657)	(1,717)	(10,557)	(5,642)
Others	(4,408)	1,307	(10,671)	1,846
	<u>78,167</u>	<u>58,673</u>	<u>146,804</u>	<u>140,822</u>
<b>By Territory</b>				
Singapore	(5,433)	5,401	(16,100)	(338)
Malaysia	10,082	20,379	45,082	76,967
Thailand	16,655	17,862	63,950	53,373
Vietnam	57,117	16,111	56,131	16,111
Others	(254)	(1,080)	(2,259)	(5,291)
	<u>78,167</u>	<u>58,673</u>	<u>146,804</u>	<u>140,822</u>
<b>Attributable profit</b>				
<b>By Business Activity</b>				
Beverages	(1,333)	3,294	(3,413)	8,993
Dairies	71,908	33,248	113,055	65,997
Printing & publishing	(2,591)	(1,688)	(9,319)	(5,261)
Others	(7,263)	3,112	(13,335)	5,387
	60,721	37,966	86,988	75,116
Exceptional items	1,197,676	624	1,201,969	1,183
	<u>1,258,397</u>	<u>38,590</u>	<u>1,288,957</u>	<u>76,299</u>

**1(a)(iv) STATEMENT OF COMPREHENSIVE INCOME**

	Group			
	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000
<b>Profit after taxation</b>	1,268,012	53,432	1,331,915	127,162
<b>Other comprehensive income:</b>				
<u>Items that are or may be reclassified subsequently to profit statement</u>				
Share of other comprehensive income of associated companies	-	405	137	(503)
Realisation of reserves on dilution of interest in an associated company	-	-	6,795	-
Realisation of reserve on liquidation of a subsidiary company	-	(5)	-	(630)
Realisation of fair value gains on change of interest/disposal of available-for-sale financial assets	(1,200,750)	-	(1,200,750)	(152)
Realisation of reserve on settlement of a net investment	-	301	-	(11,118)
Net fair value changes on available-for-sale financial assets	2,331	55,511	25,246	292,255
Currency translation differences	(26,087)	(15,531)	(42,391)	13,149
	(1,224,506)	40,681	(1,210,963)	293,001
<b>Total comprehensive income for the period</b>	<b>43,506</b>	<b>94,113</b>	<b>120,952</b>	<b>420,163</b>
<b>Total comprehensive income attributable to:</b>				
Shareholders of the Company	30,388	85,870	82,182	368,314
Non-controlling interests	13,118	8,243	38,770	51,849
	<b>43,506</b>	<b>94,113</b>	<b>120,952</b>	<b>420,163</b>

**1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.**

**BALANCE SHEET**

	Group		Company	
	As at 30/6/2017 \$'000	As at 30/9/2016 \$'000	As at 30/6/2017 \$'000	As at 30/9/2016 \$'000
<b>SHARE CAPITAL AND RESERVES</b>				
Share capital	849,301	849,301	849,301	849,301
Treasury shares	(267)	(2,655)	(267)	(2,655)
Reserves	2,010,430	1,996,438	875,728	876,012
	2,859,464	2,843,084	1,724,762	1,722,658
<b>NON-CONTROLLING INTERESTS</b>	312,821	309,460	-	-
	3,172,285	3,152,544	1,724,762	1,722,658
Represented by:				
<b>NON-CURRENT ASSETS</b>				
Fixed assets	494,452	490,886	348	393
Investment properties	42,438	42,863	-	-
Properties held for development	17,969	18,232	-	-
Subsidiary companies	-	-	1,736,836	1,123,027
Joint venture company	46,640	46,011	-	-
Associated companies	2,411,905	43,003	-	18,100
Intangible assets	95,952	96,764	172	187
Brands	27,069	27,892	212	212
Other investments	30,953	1,363,389	237,229	185,240
Other receivables	1,385	1,131	-	-
Deferred tax assets	10,506	13,267	-	-
Bank fixed deposits	2,900	2,900	-	-
	3,182,169	2,146,338	1,974,797	1,327,159
<b>CURRENT ASSETS</b>				
Inventories	240,344	247,332	-	-
Trade receivables	294,449	267,178	-	-
Other receivables	49,943	53,894	196	1,074
Related parties	11,759	4,565	2	6
Subsidiary companies	-	-	6,436	13,905
Joint venture companies	842	558	-	-
Associated companies	-	3	-	-
Bank fixed deposits	440,156	563,282	151,904	231,018
Cash and bank balances	467,047	479,347	49,690	270,726
	1,504,540	1,616,159	208,228	516,729
Assets held for sale	9,885	10,375	-	-
	1,514,425	1,626,534	208,228	516,729
<b>Deduct: CURRENT LIABILITIES</b>				
Trade payables	154,130	180,548	-	-
Other payables	178,059	210,973	7,566	7,423
Related parties	15,292	12,650	-	21
Subsidiary companies	-	-	5,661	6,470
Associated companies	1,807	1,565	-	-
Borrowings	737,446	12,223	360,000	-
Provision for taxation	29,657	30,851	2,648	3,972
	1,116,391	448,810	375,875	17,886
Liabilities held for sale	2,237	2,339	-	-
	1,118,628	451,149	375,875	17,886
<b>NET CURRENT ASSETS/(LIABILITIES)</b>	395,797	1,175,385	(167,647)	498,843
<b>Deduct: NON-CURRENT LIABILITIES</b>				
Other payables	2,900	2,900	-	-
Related parties	1,265	1,265	1,265	1,265
Subsidiary companies	-	-	81,123	101,894
Borrowings	365,891	124,825	-	-
Provision for employee benefits	20,652	20,671	-	-
Deferred tax liabilities	14,973	19,518	-	185
	405,681	169,179	82,388	103,344
	3,172,285	3,152,544	1,724,762	1,722,658

- 1(b)(ii) **Aggregate amount of Group's borrowings and debt securities.**  
 The Group's borrowings and debt securities as at the end of the financial period reported on, and comparative figures as at the end of the immediately preceding financial year:

**Amount repayable in one year or less, or on demand**

	As at 30/6/2017 \$'000	As at 30/9/2016 \$'000
Secured :	139	910
Unsecured :	737,307	11,313
	737,446	12,223
	737,446	12,223

**Amount repayable after one year**

	As at 30/6/2017 \$'000	As at 30/9/2016 \$'000
Secured :	22	891
Unsecured :	365,869	123,934
	365,891	124,825
	365,891	124,825

**Details of any collateral**

Secured borrowings are generally bank overdrafts and bank loans secured on the land and buildings, plant and machinery of the borrowing companies, pledge of shares held in a subsidiary and/or a first fixed and floating charge over the assets, and assignment of all rights, benefits and title in contracts of the respective borrowing companies.

**1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000
<b><u>CASH FLOWS FROM OPERATING ACTIVITIES</u></b>				
Profit before taxation and exceptional items	75,428	60,897	144,338	148,151
Adjustments for:				
Depreciation of fixed assets	10,692	11,507	32,899	34,519
Impairment/(Reversal of impairment) of fixed assets and intangible assets(net)	295	(28)	(364)	(253)
Impairment of investments	-	26	-	26
Fixed assets and intangible assets written off	172	127	369	328
Provision for employee benefits	420	376	1,237	1,128
Loss/(Gain) on disposal of fixed assets	21	(19)	(27)	144
Amortisation of brands and intangible assets	2,244	3,063	9,347	11,199
Interest income	(2,921)	(3,529)	(7,062)	(11,008)
Interest expenses	5,660	1,305	9,528	3,679
Share of joint venture company's losses	16	239	98	393
Share of associated companies' profits	(25,122)	(514)	(26,899)	(2,372)
Investment income	(33,394)	(16,111)	(33,394)	(16,239)
Employee share-based expense	1,499	1,439	3,692	4,560
Fair value adjustment of financial instruments	(310)	(359)	85	(120)
Loss/(Gain) on disposal of financial instruments	93	(391)	704	2,178
Operating cash before working capital changes	34,793	58,028	134,551	176,313
Change in inventories	14,455	24,837	6,988	9,071
Change in trade and other receivables	(28,056)	(34,289)	(23,744)	(50,965)
Change in related parties' and joint venture and associated companies' balances	(1,812)	(2,670)	(5,934)	(9,930)
Change in trade and other payables	(35,340)	21,143	(67,163)	(8,474)
Development expenditure on properties held for development	(79)	(1)	(234)	(9)
Currency realignment	948	(3,313)	(15)	(9,297)
Cash (used in)/generated from operations	(15,091)	63,735	44,449	106,709
Interest income received	2,761	3,821	7,366	10,871
Interest expenses paid	(3,667)	(1,524)	(7,482)	(3,698)
Income taxes paid	(3,899)	(10,744)	(12,400)	(20,703)
Payment of employee benefits	(203)	(30)	(1,091)	(820)
<b>Net cash (used in)/from operating activities</b>	<b>(20,099)</b>	<b>55,258</b>	<b>30,842</b>	<b>92,359</b>
<b><u>CASH FLOWS FROM INVESTING ACTIVITIES</u></b>				
Dividends from associated companies	1,995	1,091	1,995	5,864
Investment income	33,394	16,111	33,394	16,239
Proceeds from sale of fixed assets	365	96	813	372
Proceeds from redemption of other investment	-	-	-	6,069
Purchase of fixed assets	(12,516)	(15,359)	(42,158)	(41,966)
Purchase of other investments	(18,345)	-	(964,901)	-
Investments in an associated company	(41,505)	-	(41,505)	-
Acquisition of subsidiary companies	(712)	-	(712)	-
Payment for intangible assets	(2,272)	(2,774)	(8,058)	(8,078)
Loan to a joint venture company	-	-	(641)	-
<b>Net cash used in investing activities</b>	<b>(39,596)</b>	<b>(835)</b>	<b>(1,021,773)</b>	<b>(21,500)</b>

**1(c) GROUP CASH FLOW STATEMENT (cont'd)**

	3rd Quarter to 30/6/2017 \$'000	3rd Quarter to 30/6/2016 \$'000	9 Months to 30/6/2017 \$'000	9 Months to 30/6/2016 \$'000
<b><u>CASH FLOWS FROM FINANCING ACTIVITIES</u></b>				
Proceeds/(Repayment) of term loans and bank borrowings	334,371	(4,689)	970,089	32,507
Acquisition of non-controlling interests in subsidiary companies	-	-	(7,539)	-
Purchase of shares by a subsidiary company	(1,607)	(2,274)	(1,661)	(3,135)
Capital repayment to non-controlling interests	-	-	(70)	-
Proceeds from issue of shares by subsidiary companies to non-controlling interests	-	-	-	642
Payment of dividends:				
- by subsidiary companies to non-controlling interests	(14,364)	(14,550)	(30,521)	(34,502)
- by the Company to shareholders	(21,704)	(21,687)	(65,112)	(65,060)
<b>Net cash from/(used in) financing activities</b>	<b><u>296,696</u></b>	<b><u>(43,200)</u></b>	<b><u>865,186</u></b>	<b><u>(69,548)</u></b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>237,001</b>	<b>11,223</b>	<b>(125,745)</b>	<b>1,311</b>
Cash and cash equivalents at beginning of period	666,587	960,351	1,037,871	961,036
Effects of exchange rate changes on cash and cash equivalents	2,918	(4,564)	(5,620)	4,663
<b>Cash and cash equivalents at end of period</b>	<b><u>906,506</u></b>	<b><u>967,010</u></b>	<b><u>906,506</u></b>	<b><u>967,010</u></b>
Cash and cash equivalents at end of period comprise:				
Cash and bank deposits	910,103	971,821	910,103	971,821
Bank overdrafts	(697)	(542)	(697)	(542)
	<u>909,406</u>	<u>971,279</u>	<u>909,406</u>	<u>971,279</u>
Less: Fixed deposits relating to consideration for acquisition of subsidiary companies	(2,900)	(4,269)	(2,900)	(4,269)
<b>Cash and cash equivalents at end of period</b>	<b><u>906,506</u></b>	<b><u>967,010</u></b>	<b><u>906,506</u></b>	<b><u>967,010</u></b>



- (d)(i) A statement (for the issuer and Group) showing either
- (i) all changes in equity or
  - (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

**STATEMENT OF CHANGES IN EQUITY**

	<b>Group</b>										
	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Exchange Reserve	Fair Value Adjustment Reserve	Share-based Payment Reserve	Dividend Reserve	Total	Non-controlling Interests	Total Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>3rd Quarter ended 30 June 2017</b>											
Balance at 1 April 2017	849,301	(267)	19,420	898,663	(145,954)	1,200,505	7,214	21,704	2,850,586	314,369	3,164,955
<b>Comprehensive income</b>											
Realisation of fair value gains on change of interest in available-for-sale financial asset	-	-	-	-	-	(1,200,750)	-	-	(1,200,750)	-	(1,200,750)
Net fair value changes on available-for-sale financial asset	-	-	-	-	-	2,331	-	-	2,331	-	2,331
Currency translation difference	-	-	-	-	(29,590)	-	-	-	(29,590)	3,503	(26,087)
Other comprehensive income for the period	-	-	-	-	(29,590)	(1,198,419)	-	-	(1,228,009)	3,503	(1,224,506)
Profit for the period	-	-	-	1,258,397	-	-	-	-	1,258,397	9,615	1,268,012
<b>Total comprehensive income for the period</b>	-	-	-	1,258,397	(29,590)	(1,198,419)	-	-	30,388	13,118	43,506
<b>Contributions by and distributions to owners</b>											
Employee share-based expense	-	-	-	-	-	-	1,086	-	1,086	413	1,499
Purchase of shares by a subsidiary company	-	-	-	(892)	-	-	-	-	(892)	(715)	(1,607)
Shares of a subsidiary company reissued pursuant to its share plans	-	-	(4)	26	-	-	(22)	-	-	-	-
<b>Dividends</b>											
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-	(14,364)	(14,364)
Dividends to shareholders, paid	-	-	-	-	-	-	-	(21,704)	(21,704)	-	(21,704)
<b>Total transactions with owners in their capacity as owners</b>	-	-	(4)	(866)	-	-	1,064	(21,704)	(21,510)	(14,666)	(36,176)
<b>Balance at 30 June 2017</b>	849,301	(267)	19,416	2,156,194	(175,544)	2,086	8,278	-	2,859,464	312,821	3,172,285

**1(d)(i) STATEMENT OF CHANGES IN EQUITY (cont'd)**

	<b>Group</b>											
	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Exchange Reserve	Fair Value Adjustment Reserve	Hedging Reserve	Share-based Payment Reserve	Dividend Reserve	Total	Non-controlling Interests	Total Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>3rd Quarter ended 30 June 2016</b>												
Balance at 1 April 2016	849,301	(2,655)	9,449	865,816	(131,831)	890,033	(395)	8,019	21,687	2,509,424	312,232	2,821,656
<b>Comprehensive income</b>												
Share of other comprehensive income of associated companies	-	-	-	308	93	-	3	1	-	405	-	405
Realisation of reserves on liquidation of a subsidiary company	-	-	-	-	(5)	-	-	-	-	(5)	-	(5)
Realisation of reserve on settlement of a net investment	-	-	-	-	167	-	-	-	-	167	134	301
Net fair value changes on available-for-sale financial asset	-	-	-	-	-	55,511	-	-	-	55,511	-	55,511
Currency translation difference	-	-	-	-	(8,798)	-	-	-	-	(8,798)	(6,733)	(15,531)
Other comprehensive income for the period	-	-	-	308	(8,543)	55,511	3	1	-	47,280	(6,599)	40,681
Profit for the period	-	-	-	38,590	-	-	-	-	-	38,590	14,842	53,432
<b>Total comprehensive income for the period</b>	-	-	-	38,898	(8,543)	55,511	3	1	-	85,870	8,243	94,113
<b>Contributions by and distributions to owners</b>												
Employee share-based expense	-	-	-	-	-	-	-	1,108	-	1,108	381	1,489
Purchase of shares by a subsidiary company	-	-	-	(1,263)	-	-	-	-	-	(1,263)	(1,011)	(2,274)
Shares of a subsidiary company reissued pursuant to its share plans	-	-	3	(39)	-	-	-	36	-	-	-	-
<b>Dividends:</b>												
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(14,550)	(14,550)
Dividends to shareholders, paid	-	-	-	-	-	-	-	-	(21,687)	(21,687)	-	(21,687)
<b>Total contributions by and distributions to owners</b>	-	-	3	(1,302)	-	-	-	1,144	(21,687)	(21,842)	(15,180)	(37,022)
<b>Changes in ownership interests</b>												
Change of interests in a subsidiary company	-	-	-	312	-	-	-	-	-	312	(312)	-
<b>Total changes in ownership interests</b>	-	-	-	312	-	-	-	-	-	312	(312)	-
<b>Total transactions with owners in their capacity as owners</b>	-	-	3	(990)	-	-	-	1,144	(21,687)	(21,530)	(15,492)	(37,022)
<b>Balance at 30 June 2016</b>	849,301	(2,655)	9,452	903,724	(140,374)	945,544	(392)	9,164	-	2,573,764	304,983	2,878,747

**1(d)(i) STATEMENT OF CHANGES IN EQUITY (cont'd)**

	<b>Company</b>							
	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Fair Value Adjustment Reserve	Share- based Payment Reserve	Dividend Reserve	Total Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>3rd Quarter ended 30 June 2017</b>								
Balance at 1 April 2017	849,301	(267)	(1,099)	759,219	79,622	3,478	21,704	1,711,958
<u>Comprehensive income</u>								
Net fair value changes on available-for-sale financial assets	-	-	-	-	18,714	-	-	18,714
Other comprehensive income for the period	-	-	-	-	18,714	-	-	18,714
Profit for the period	-	-	-	15,225	-	-	-	15,225
<b>Total comprehensive income for the period</b>	-	-	-	15,225	18,714	-	-	33,939
<u>Contributions by and distributions to owners</u>								
Employee share-based expense	-	-	-	-	-	569	-	569
<b>Dividends</b>								
Dividends to shareholders, paid	-	-	-	-	-	-	(21,704)	(21,704)
<b>Total transactions with owners in their capacity as owners</b>	-	-	-	-	-	569	(21,704)	(21,135)
<b>Balance at 30 June 2017</b>	<b>849,301</b>	<b>(267)</b>	<b>(1,099)</b>	<b>774,444</b>	<b>98,336</b>	<b>4,047</b>	<b>-</b>	<b>1,724,762</b>
<b>3rd Quarter ended 30 June 2016</b>								
Balance at 1 April 2016	849,301	(2,655)	(2,000)	736,574	35,948	4,380	21,687	1,643,235
<u>Comprehensive income</u>								
Net fair value changes on available-for-sale financial asset	-	-	-	-	7,541	-	-	7,541
Other comprehensive income for the period	-	-	-	-	7,541	-	-	7,541
Profit for the period	-	-	-	19,021	-	-	-	19,021
<b>Total comprehensive income for the period</b>	-	-	-	19,021	7,541	-	-	26,562
<u>Contributions by and distributions to owners</u>								
Employee share-based expense	-	-	-	-	-	633	-	633
<b>Dividends</b>								
Dividends to shareholders, paid	-	-	-	-	-	-	(21,687)	(21,687)
<b>Total transactions with owners in their capacity as owners</b>	-	-	-	-	-	633	(21,687)	(21,054)
<b>Balance at 30 June 2016</b>	<b>849,301</b>	<b>(2,655)</b>	<b>(2,000)</b>	<b>755,595</b>	<b>43,489</b>	<b>5,013</b>	<b>-</b>	<b>1,648,743</b>

**1(d)(i) STATEMENT OF CHANGES IN EQUITY (cont'd)**

	<b>Group</b>											
	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Exchange Reserve	Fair Value Adjustment Reserve	Hedging Reserve	Share-based Payment Reserve	Dividend Reserve	Total	Non-controlling Interests	Total Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>9 Months ended</b>												
<b>30 June 2017</b>												
Balance at 1 October 2016	849,301	(2,655)	18,746	889,151	(142,346)	1,177,590	(425)	10,349	43,373	2,843,084	309,460	3,152,544
<b>Comprehensive income</b>												
Share of other comprehensive income of associated companies	-	-	-	-	137	-	-	-	-	137	-	137
Realisation of reserves on dilution of interest in an associated company	-	-	-	1,699	4,868	-	425	(197)	-	6,795	-	6,795
Realisation of fair value gains on change of interest in available-for-sale financial asset	-	-	-	-	-	(1,200,750)	-	-	-	(1,200,750)	-	(1,200,750)
Net fair value changes on available-for-sale financial assets	-	-	-	-	-	25,246	-	-	-	25,246	-	25,246
Currency translation difference	-	-	-	-	(38,203)	-	-	-	-	(38,203)	(4,188)	(42,391)
Other comprehensive income for the period	-	-	-	1,699	(33,198)	(1,175,504)	425	(197)	-	(1,206,775)	(4,188)	(1,210,963)
Profit for the period	-	-	-	1,288,957	-	-	-	-	-	1,288,957	42,958	1,331,915
<b>Total comprehensive income for the period</b>	-	-	-	1,290,656	(33,198)	(1,175,504)	425	(197)	-	82,182	38,770	120,952
<b>Contributions by and distributions to owners</b>												
Employee share-based expense	-	-	-	-	-	-	-	2,784	-	2,784	908	3,692
Treasury shares reissued pursuant to share plans	-	2,388	901	-	-	-	-	(3,289)	-	-	-	-
Purchase of shares by a subsidiary company	-	-	-	(922)	-	-	-	-	-	(922)	(739)	(1,661)
Shares of a subsidiary company reissued pursuant to its share plans	-	-	(231)	1,600	-	-	-	(1,369)	-	-	-	-
Capital repayment to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(70)	(70)
<b>Dividends</b>												
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(30,521)	(30,521)
Additional dividends due to vesting of shares awarded	-	-	-	(35)	-	-	-	-	35	-	-	-
Dividends to shareholders, paid	-	-	-	(21,704)	-	-	-	-	(43,408)	(65,112)	-	(65,112)
<b>Total contributions by and distributions to owners</b>	-	2,388	670	(21,061)	-	-	-	(1,874)	(43,373)	(63,250)	(30,422)	(93,672)
<b>Changes in ownership interests</b>												
Change of interests in subsidiary companies	-	-	-	(2,552)	-	-	-	-	-	(2,552)	(4,987)	(7,539)
<b>Total changes in ownership interests</b>	-	-	-	(2,552)	-	-	-	-	-	(2,552)	(4,987)	(7,539)
<b>Total transactions with owners in their capacity as owners</b>	-	2,388	670	(23,613)	-	-	-	(1,874)	(43,373)	(65,802)	(35,409)	(101,211)
<b>Balance at 30 June 2017</b>	849,301	(267)	19,416	2,156,194	(175,544)	2,086	-	8,278	-	2,859,464	312,821	3,172,285

**1(d)(i) STATEMENT OF CHANGES IN EQUITY (cont'd)**
**Group**

	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Exchange Reserve	Fair Value Adjustment Reserve	Hedging Reserve	Share-based Payment Reserve	Dividend Reserve	Total	Non-controlling Interests	Total Equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>9 Months ended</b> <b>30 June 2016</b>												
Balance at 1 October 2015	849,301	(5,759)	8,751	849,404	(141,090)	653,441	(273)	10,947	43,327	2,268,049	288,028	2,556,077
<b>Comprehensive income</b>												
Share of other comprehensive income of associated companies	-	-	-	(627)	301	-	(119)	(58)	-	(503)	-	(503)
Realisation of reserve on liquidation of a subsidiary company	-	-	-	-	(630)	-	-	-	-	(630)	-	(630)
Realisation of fair value gains on disposal of available-for-sale financial asset	-	-	-	-	-	(152)	-	-	-	(152)	-	(152)
Realisation of reserve on settlement of a net investment	-	-	-	-	(6,174)	-	-	-	-	(6,174)	(4,944)	(11,118)
Net fair value changes on available-for-sale financial asset	-	-	-	-	-	292,255	-	-	-	292,255	-	292,255
Currency translation difference	-	-	-	-	7,219	-	-	-	-	7,219	5,930	13,149
Other comprehensive income for the period	-	-	-	(627)	716	292,103	(119)	(58)	-	292,015	986	293,001
Profit for the period	-	-	-	76,299	-	-	-	-	-	76,299	50,863	127,162
<b>Total comprehensive income for the period</b>	-	-	-	75,672	716	292,103	(119)	(58)	-	368,314	51,849	420,163
<b>Contributions by and distributions to owners</b>												
Employee share-based expense	-	-	-	-	-	-	-	3,524	-	3,524	1,038	4,562
Treasury shares reissued pursuant to share plans	-	3,104	814	-	-	-	-	(3,918)	-	-	-	-
Purchase of shares by a subsidiary company	-	-	-	(1,741)	-	-	-	-	-	(1,741)	(1,394)	(3,135)
Shares of a subsidiary company reissued pursuant to its share plans	-	-	(113)	1,444	-	-	-	(1,331)	-	-	-	-
Contribution of capital by non-controlling interests	-	-	-	-	-	-	-	-	-	-	642	642
<b>Dividends:</b>												
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(34,502)	(34,502)
Dividends to shareholders, paid	-	-	-	(21,733)	-	-	-	-	(43,327)	(65,060)	-	(65,060)
<b>Total contributions by and distributions to owners</b>	-	3,104	701	(22,030)	-	-	-	(1,725)	(43,327)	(63,277)	(34,216)	(97,493)
<b>Changes in ownership interests</b>												
Change of interests in a subsidiary company	-	-	-	678	-	-	-	-	-	678	(678)	-
<b>Total changes in ownership interests</b>	-	-	-	678	-	-	-	-	-	678	(678)	-
<b>Total transactions with owners in their capacity as owners</b>	-	3,104	701	(21,352)	-	-	-	(1,725)	(43,327)	(62,599)	(34,894)	(97,493)
<b>Balance at 30 June 2016</b>	849,301	(2,655)	9,452	903,724	(140,374)	945,544	(392)	9,164	-	2,573,764	304,983	2,878,747

**1(d)(i) STATEMENT OF CHANGES IN EQUITY (cont'd)**

	Company							Total
	Share Capital	Treasury Shares	Capital Reserve	Revenue Reserve	Fair Value Adjustment Reserve	Share- based Payment Reserve	Dividend Reserve	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
<b>9 Months ended 30 June 2017</b>								
Balance at 1 October 2016	849,301	(2,655)	(2,000)	753,938	75,014	5,687	43,373	1,722,658
<u>Comprehensive income</u>								
Net fair value changes on available-for-sale financial assets	-	-	-	-	23,322	-	-	23,322
Other comprehensive income for the period	-	-	-	-	23,322	-	-	23,322
Profit for the period	-	-	-	42,245	-	-	-	42,245
<b>Total comprehensive income for the period</b>	-	-	-	42,245	23,322	-	-	65,567
<u>Contributions by and distributions to owners</u>								
Employee share-based expense	-	-	-	-	-	1,649	-	1,649
Treasury shares reissued pursuant to share plans	-	2,388	901	-	-	(3,289)	-	-
<b>Dividends</b>								
Dividends to shareholders, paid	-	-	-	(21,739)	-	-	(43,373)	(65,112)
<b>Total transactions with owners in their capacity as owners</b>	-	2,388	901	(21,739)	-	(1,640)	(43,373)	(63,463)
<b>Balance at 30 June 2017</b>	849,301	(267)	(1,099)	774,444	98,336	4,047	-	1,724,762
<b>9 Months ended 30 June 2016</b>								
Balance at 1 October 2015	849,301	(5,759)	(2,814)	735,604	3,936	6,703	43,327	1,630,298
<u>Comprehensive income</u>								
Net fair value changes on available-for-sale financial asset	-	-	-	-	39,705	-	-	39,705
Realisation of fair value gains on disposal of available-for-sale financial asset	-	-	-	-	(152)	-	-	(152)
Other comprehensive income for the period	-	-	-	-	39,553	-	-	39,553
Profit for the period	-	-	-	41,724	-	-	-	41,724
<b>Total comprehensive income for the period</b>	-	-	-	41,724	39,553	-	-	81,277
<u>Contributions by and distributions to owners</u>								
Employee share-based expense	-	-	-	-	-	2,228	-	2,228
Treasury share reissued pursuant to share plans	-	3,104	814	-	-	(3,918)	-	-
<b>Dividends</b>								
Dividends to shareholders, paid	-	-	-	(21,733)	-	-	(43,327)	(65,060)
<b>Total transactions with owners in their capacity as owners</b>	-	3,104	814	(21,733)	-	(1,690)	(43,327)	(62,832)
<b>Balance at 30 June 2016</b>	849,301	(2,655)	(2,000)	755,595	43,489	5,013	-	1,648,743

**1(d)(ii) SHARE CAPITAL**

Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

	<u>Number of Shares</u>	
	<u>3rd Quarter to 30/6/2017</u>	<u>2nd Quarter to 31/3/2017</u>
Issued and fully paid ordinary shares:		
As at beginning and end of period	<u>1,447,077,754</u>	<u>1,447,077,754</u>
	<u>As at 30/6/2017</u>	<u>As at 30/6/2016</u>
The number of shares awarded conditionally under Share Plans at the end of the period	<u>3,151,401</u>	<u>3,321,805</u>
The number of issued shares excluding treasury shares at the end of the period	<u>1,446,946,628</u>	<u>1,445,773,703</u>

The Company held 131,126 treasury shares as at 30 June 2017 (30 June 2016: 1,304,051).

**1(d)(iii) The total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The Company's total number of issued shares excluding treasury shares is 1,446,946,628 as at 30 June 2017 and 1,445,773,703 as at 30 September 2016.

**1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no sales, transfers, disposal, cancellation and/or use of treasury shares by the Company during the three months ended 30 June 2017.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by our auditors.

**3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

**4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

Except as disclosed in paragraph 5 below, the Group and Company have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period as compared with the audited financial statements for the year ended 30 September 2016.

**5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

As disclosed in paragraph 4, the Group and Company have adopted the following new and amendments to FRS which became effective from this financial year.

FRS 114	Regulatory Deferral Accounts
Amendments to FRS 27	Equity Method in Separate Financial Statements
Amendments to FRS 16 and FRS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to FRS 16 and FRS 41	Agriculture: Bearer Plants
Amendments to FRS 111	Accounting for Acquisitions of Interests in Joint Operations
Amendments to FRS 110, FRS 112 and FRS 28	Investment Entities: Applying the Consolidation Exception
Amendments to FRS 1	Disclosure Initiative
Improvements to FRSs 2014:	
Amendments to FRS 105	Non-current Assets Held for Sale and Discontinued Operations
Amendments to FRS 107	Financial Instruments: Disclosures
Amendments to FRS 19	Employee Benefits
Amendments to FRS 34	Interim Financial Reporting

The adoption of the above standards had no material effect on the financial performance or position of the Group and the Company.

**6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:**

- (a) based on the weighted average number of ordinary shares on issue and  
(b) on a fully diluted basis (detailing any adjustments made to the earnings).

	Group			
	3rd Quarter to 30/6/2017	3rd Quarter to 30/6/2016	9 Months to 30/6/2017	9 Months to 30/6/2016
Earnings per ordinary share:				
(a) Based on the weighted average number of ordinary shares on issue (cents)				
- before exceptional items	4.2	2.6	6.0	5.2
- after exceptional items	87.0	2.7	89.1	5.3
(b) On a fully diluted basis (cents)				
- before exceptional items	4.2	2.6	6.0	5.2
- after exceptional items	86.8	2.7	88.9	5.2
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Attributable profit	1,258,397	38,590	1,288,957	76,299
Change in attributable profit due to potential dilutive shares under share plans of a subsidiary company	(47)	(73)	(205)	(259)
Adjusted attributable profit	1,258,350	38,517	1,288,752	76,040



**7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-**

- (a) current financial period reported on; and  
(b) immediately preceding financial year.**

	Group		Company	
	As at 30/6/2017	As at 30/9/2016	As at 30/6/2017	As at 30/9/2016
Net asset value per ordinary share based on issued share capital	\$1.98	\$1.97	\$1.19	\$1.19

**8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-**

- (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonable or cyclical factors; and**
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.**

**REVIEW OF PERFORMANCE**

The principal activities of the Group are:

- (i) production and sale of beverages and dairy products; and  
(ii) printing and publishing.

These activities are carried out through the Company's subsidiary, joint venture and associated companies to which the Company provides management and administrative services.

**Profit Statement – 3rd Quarter**

Group revenue of \$483.1 million decreased 8.6% for the quarter ended 30 June 2017 while PBIT (profit before interest and taxation) and attributable profit before exceptional items of \$78.2 million and \$60.7 million increased 33.2% and 59.9% respectively compared to the corresponding period last year mainly due to our increased shareholding in Vietnam Dairy Products Joint Stock Company ("Vinamilk").

**Beverages**

Overall Beverages revenue was 17.1% lower compared to last year. Despite healthy sales volumes in Singapore due to the Hari Raya festivities, pricing pressures from competitors resulted in a decrease in sales revenue. In Malaysia, weak consumer sentiment amidst higher inflation and subdued Hari Raya sales lead to the decrease in revenue. On a positive note, revenue was boosted by contribution from the vending business acquired in July 2016 and commencement of distribution of third party brands. Revenue for Singapore beer business also increased as a result of strong growth momentum in all distribution channels.

Beverages reported PBIT of \$2.1 million. The decrease is mainly attributed to lower volumes, competitive pricing and higher raw material prices incurred in the Singapore and Malaysia markets. Higher promotional and sponsorship expenses were also incurred to build brand awareness and market share in our new markets. The decrease were partly offset by contribution from the vending business.

### **Dairies**

Dairies revenue at \$276.1 million was 3.3% lower than the corresponding period last year. Revenue in Dairies Singapore and Dairies Malaysia decreased due to weaker consumer sentiment and competitive price pressure. The decrease in revenue was partially mitigated by improved export sales, and sales in the Myanmar market which is gaining traction.

Dairies PBIT increased 66.1% to \$83.1 million mainly due to the increase in profit contribution from Vinamilk as a result of our increased shareholding in the current financial year.

### **Printing and Publishing**

Printing and Publishing recorded a decline in revenue of 9.2% to \$65.5 million this year. While the Printing Group recorded a growth in revenue due to an increase in export sales secured by the Malaysia plant and healthy domestic sales recorded by the China plant, the Publishing Group was affected by lower education publishing revenue where sales growth in other markets were inadequate to offset the decline in USA sales.

Printing and Publishing incurred PBIT loss of \$2.7 million. Although cost containment measures have been implemented, the savings were insufficient to offset the impact of lower revenue in Education Publishing. Consequently, the Group recognised higher PBIT loss.

### **Exceptional Items**

An exceptional gain of \$1,195.4 million was recognised in the quarter ended 30 June 2017. This mainly relates to the realisation of fair value reserves upon the reclassification of Vinamilk from Other Investment to Investment in Associated Company. At the annual general meeting of Vinamilk on 15 April 2017, its shareholders approved the appointment of Mr Michael Chye, a representative of the Company, to the board of directors of Vinamilk ("the Vinamilk Board"). This increased our representation on the Vinamilk Board to two directors. In accordance with Singapore Financial Reporting Standards 28, Investments in Associates and Joint Ventures, the Company is deemed to have significant influence through its representation on the Vinamilk Board and will henceforth account for its investment in Vinamilk as an "Investment in Associated Company" in its financial statements. The fair valuation gains on the investment in Vinamilk that were previously taken to the Fair Value Reserves have now been reclassified to the Profit Statement as an Exceptional Item.

### **Tax**

The Group effective tax rate ("ETR") of 0.2% (2016: 13.9%) is mainly attributed to the non-taxable exceptional fair value gains from the reclassification of a foreign investment. Ignoring these exceptional gains, the ETR is 2.6% due to the increased tax exempt profits of an overseas subsidiary.

### **Balance Sheet as at 30 June 2017**

#### **The Group**

The slight increase in Reserves was mainly due to profits retained for the period, partially offset by payment of interim dividend.

Non-current assets increased by \$1,035.8 million or 48.3% from \$2,146.3 million to \$3,182.2 million as at 30 June 2017 mainly due to the acquisition of shares in Vinamilk and net fair value gain realised on the investment in Vinamilk. In accordance with Singapore Financial Reporting Standards 28, Investments in Associates and Joint Ventures, the Company is deemed to have significant influence through its representation on the Vinamilk Board, and its investment in Vinamilk has been reclassified from Other Investment to Investment in Associated Company in its Balance Sheet as at 30 June 2017.

Current assets decreased by \$112.1 million or 6.9% from \$1,626.5 million to \$1,514.4 million as at 30 June 2017 attributed mainly to:

- (i) a decrease in cash and bank deposits due to acquisition of additional shares in Vinamilk; and partly offset by
- (ii) an increase in receivables due to additional credit limits granted to distributors for the Hari Raya festivities.

Liabilities increased by \$904.0 million or 145.7% from \$620.3 million to \$1,524.3 million as at 30 June 2017 mainly due to:

- (i) an increase in borrowings taken up for the acquisition of additional shares in Vinamilk; and partly offset by
- (ii) a decrease in trade and other payables of \$59.3 million mainly due to lower accruals made for marketing expenses and subsequent payments made for accruals outstanding as at 30 September 2016.

### **Group Cash Flow Statement for Quarter Ended 30 June 2017**

The cash inflows and outflows are detailed in the Group Cash Flow Statement.

Net cash outflow from operating activities of \$20.1 million was higher than the cash inflow of \$55.3 million last year mainly due to increase in cash utilised for working capital.

Net cash outflow from investing activities of \$39.6 million was higher than the \$0.8 million last year mainly due to the acquisition of additional shares in Vinamilk during the quarter and additional consideration paid for the acquisition of Warburg Vending upon the finalisation of its accounts. The outflow was partly offset by an increase in dividend income received.

Net cash inflow from financing activities of \$296.7 million was higher than the cash outflow of \$43.2 million last year due to borrowings taken up to fund the acquisition of shares in Vinamilk.

### **Group Profit Statement – 9 Months-to-Date**

Group revenue decreased 4.8% to \$1,429.4 million while PBIT increased 4.2% to \$146.8 million as compared to the corresponding period last year. The decrease in revenue was mainly due to weak consumer sentiments in the Beverages and Dairies businesses and challenges faced by the Printing and Publishing business.

The increase in PBIT was largely due to contributions from Vinamilk. Group attributable profit before exceptional items and basic earnings per share before exceptional items were 15.8% and 15.4% higher at \$87.0 million and 6.0 cents respectively.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

In the markets where the Group operates in, consumer sentiments in the Food & Beverage segment are expected to remain subdued against a backdrop of continuing cost and pricing pressure. Nevertheless, the Group remains optimistic for the beverage segment in both the Vietnam and Myanmar markets. The Group will continue its investments in new markets while seeking new opportunities in the Food segment.

The operating environment for the Printing and Publishing segment is expected to remain challenging in the near term. Publishing will continue to invest in its digital business and overseas markets leveraging on its strength in the education content segment. The Print business will continue to right size print capacity to adjust to market demand. On-going efforts are being made to integrate the shopping experience within the Times Group to reward customer loyalty.

**11. If no dividend has been declared (recommended), a statement to that effect.**

No dividend has been declared for the current financial period.

**12. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

Particulars of interested person transactions (“IPTs”) for the period 1 April 2017 to 30 June 2017.

<u>Name of interested person</u>	<b>Aggregate value of all interested person transactions conducted under shareholders’ mandate pursuant to Rule 920 (excluding transactions less than \$100,000) \$’000</b>
TCC Group of Companies <sup>1</sup>	2,438

<sup>1</sup> This refers to the companies and entities in the TCC Group which are controlled by Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi.

**13. Confirmation By the Company Pursuant to Rule 720(1) of the SGX Listing Manual**

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX Listing Manual.

**14. CONFIRMATION BY THE BOARD OF DIRECTORS Pursuant to Rule 705(5) of the SGX Listing Manual**

We, Siripen Sitasuwan and Sithichai Chaikriangkrai, being two Directors of Fraser and Neave, Limited (the “Company”), do hereby confirm on behalf of the Directors of the Company, that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the interim financial results to be false or misleading in any material respect.

On behalf of the Board

Siripen Sitasuwan  
Director

Sithichai Chaikriangkrai  
Director

BY ORDER OF THE BOARD  
Anthony Cheong Fook Seng  
Company Secretary

8 August 2017