



## **FRASER AND NEAVE, LIMITED**

(Incorporated in the Republic of Singapore)  
(Company Registration No.: 189800001R)  
(the “Company” or “F&N”)

### **PROPOSED SALE OF INTEREST IN HEINEKEN-APB (CHINA) PTE LTD**

*All capitalised terms used in this Announcement shall, unless otherwise defined herein, have the meaning ascribed to them in the announcements of the Company on 13 July 2011, 23 August 2011, 21 February 2012 and 28 February 2012 (the “Announcements”) in relation to the sale by each of Asia Pacific Breweries Limited (“APBL”) and Asia Pacific Investment Pte Ltd (“APIPL”) of all the issued shares in the capital of Heineken-APB (China) Pte. Ltd. (“HAPBC”) to China Resources Snow Breweries Limited (the “Purchaser”).*

Further to the Announcements, the Company announces that there have been discussions with the Purchaser on the Proposed Transaction in relation to the issues raised in the Announcements but no agreement with the Purchaser has been reached and completion of the Proposed Transaction will not take place as originally envisaged.

In view of the non-completion of the Proposed Transaction as originally envisaged, as at the date of this Announcement, the Company expects the negative impact on the F&N Group’s profit to be approximately S\$7.6 million, taking into account transaction costs and operational losses from the Sale Interests for the period from October 2011 to March 2012. The foregoing is subject to any legal action which APBL and APIPL may take against the Purchaser.

The Company also wishes to update that HAPBC is contesting the Summons served on HAPBC by Jiangsu Dafuhao Breweries Co, Ltd (江苏大富豪酿酒有限公司)(“DFH”). In addition, HAPBC has initiated arbitration proceedings against Nantong Fuhao Alcohol Industry Co., Ltd (南通富豪酒业有限公司) (“NAC”) at the China International Economic and Trade Arbitration Commission in Beijing, the People’s Republic of China. Further details are set out in the announcement made today by APBL to Singapore Exchange Securities Trading Limited, a copy of which is attached for information.

In light of the foregoing, APBL and APIPL consider it prudent to make a provision for the impairment of the carrying value of DFH in the books of HAPBC, the quantum of such impairment to be up to the current carrying value of DFH. The F&N Group’s share of this provision for impairment is approximately S\$27 million.

APBL and APIPL are reviewing their options in relation to HAPBC’s 49% stake in DFH and 100% stake in Shanghai Asia Pacific Brewery Co. Ltd.

The Company will make further announcements of material developments in this matter as appropriate.

BY ORDER OF THE BOARD

Anthony Cheong Fook Seng  
Group Company Secretary  
30 March 2012